



# Gregory S. Warder

## Partner

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## Practice Groups

Business

Mergers & Acquisitions

Litigation

CANTON  
330.456.8341

NEW PHILADELPHIA  
330.364.6553

TOLEDO  
419.897.7962

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## Areas of Emphasis

Strategy  
Change Management  
Cost Management

## Admissions

Ohio Bar, 2001

## Education

J.D., The University of Akron School of Law, 2000  
M.B.A., International Business, Kent State University, 1996  
B.S., Business Management/Procurement and Production Operations Management, 1990

Greg is a partner with Black McCuskey focusing on a wide range of general counsel advisory services with emphasis on creating legal strategies that support and add to value to the business, improving business performance through effective agreements inclusive of service level agreements and other metrics, managing/reducing spend, strategic and proactive contract management and compliance.

Prior to joining the firm, he was employed by Diebold Nixdorf North America as Vice President, General Counsel and held global positions, both legal and business, including responsibility for Diebold's global spend and successful cost reduction initiatives and served as Diebold's first global Chief Contracting Officer developing standards, templates, and deal review processes. While at Diebold, Greg maintained a longstanding working relationship with Wincor. His expertise and knowledge of Wincor's business aided in a smooth transition during and after the acquisition.

Greg's specialties include: outsourcing, global transactions, spend management and supply chain, ethics and compliance, service level agreements (SLAs), risk management, contract manufacturing, international import/export/trade, leadership, strategy, global budget and cost reduction leadership, negotiations, contract management and consulting services.

Committed to his community, Greg serves as Vice Chairman of the Board for the YMCA of Central Stark County and has provided service for various charitable organizations and non-profit organizations.